



MAYBANK ISLAMIC BERHAD

Maybank Islamic Berhad, the Islamic banking arm of the Maybank Group, is the leading provider of Islamic financial products and services in ASEAN. As one of the industry's global leaders, Maybank Islamic spearheads the Islamic banking and finance industry through cross-border business in retail and investment banking and the development of new, innovative and competitive propositions.

It offers a wide range of products and services across more than 354 Maybank touch points in Malaysia, as well as international operations in Dubai, Indonesia, Singapore, Hong Kong, London and Labuan.

Maybank Islamic's aspirations and ambitions to remain a global player in the industry is backed by its Centre of Excellence with the aim of becoming a thought leader in the industry in promoting the convergence of sustainability and Islamic finance, paving the way for the next phase of growth in Islamic finance.

Maybank Islamic remains committed to developing products that are centred on addressing customers' needs, and sustainable practices that leave a positive impact on the wider community whilst further intensifying cross-border linkages within the region, the GCC markets and key financial centres across the world.

Islamic Wealth Management (IWM), is one of the key drivers for the expansion of Fee Based Income, where it is a unique proposition with the cradle-to-grave solutions for the growing affluent segment. In executing the plans for IWM, it is a crucial need to identify strong capabilities and having the right talent for IWM.

POSITION TO BE FILLED

Islamic Wealth Management Specialist, Islamic Wealth Management &
Business Development, Maybank Islamic Berhad

No. of Vacancies available: 10

Location: Dataran Maybank, Jalan Maarof, Bangsar, 59000 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur

Responsibilities

- To provides advice, monitor and implement on the comprehensive financial planning based on customer needs in areas of Islamic holistic end to end solutions for IWM customer during their lifetime and thereafter on how they may achieve their financial goals according to Shariah requirement and Al-Falah inclusive of financial planning, personal trust, estate and tax planning, purifying Shariah non-compliant income/investment, Islamic investment and Takaful plan.
- Conduct financial needs analysis as one part of fact finding and know how to analyse the customer and their company's financial status, going into enough detail to understand their specific needs.
- Customize financial plans according to clients' changing needs and develop sound plans, examine and suggest financial planning opportunities ie: Takaful plan, wealth management, legacy planning, purification etc.
- Motivate and influence customers appropriately based on customer's family structure with relate to Shariah law.
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- To identify customer needs together with IWM Planner/Sales Personnel and provide solutions to the legacy planning services by ensuring customer strategic objective, to review and documented a customer action plans for each unique situation.

Requirements

- Possess Bachelor's Degree or Master's in Business Studies/Administration/Management, Finance, Investment or Economics with a financial focus.
- A demonstrable minimum of 3-5 years preferable working experience as Financial Planner, Product Specialist and/or fiduciary with a very strong foundation in Financial planning, Wealth Management, Trust, Estate administration and Estate planning.
- Preferable with Wealth Management Specialist - Islamic Financial Planner Licence / Certified (IFP)/CFP)/(SRFP)/(RFP), Module 6 & 7 of Securities Commission and/or Investor Protection Professional Certification (IPPC), FIMM License, Certificate Examination In Investment Linked Life Insurance (CEILLI), Pre-Contract Examination (PCE), Takaful Basic Examination (TBE) and other related certification will be added advantages.
- Trust Specialist – Preferable have Degree in Law, Trust & Estate Planning Certificate (TEP), Certificate Trust & Fiduciary Advisor (CTFA) and other certification in a similar fields.
- Strong data analysis of financial information skills in effectively develop strategies for that business to meet their financial goals and comply with regulations.
- Strong client skills with the ability to deliver a strong client experience and provide needs-based solutions.

How to Apply

Interested applicants are invited to apply online with your detailed resume stating working experience, current and expected salary, and a recent photograph. Only short listed candidates will be notified.

MALAYAN BANKING BERHAD

Menara Maybank, 100, Jalan Tun Perak, 50050 Kuala Lumpur

Please email your full resume and contact to: mycareer@maybank.com.my